Do you need a new ERP System?

Key symptoms to look for in your business

What is ERP?

ERP systems are primarily unifying tools, in that they bring important company processes like manufacturing, finances, inventory management, customer relationship management or product data all under one umbrella. This ensures different departments within the business can communicate effectively and carrying out their tasks and activities using one system and accessing the same data.

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Key signs you need to review your systems

- Your business model has changed and your system no longer supports your processes
- Reporting is difficult or impossible and access to Key Performance Indicators and live business
 critical information is problematic
- You're using spreadsheets and manual processes to plug gaps in functionality
- Your current system is outdated and / or unsupported
- You're relationship with your software provider is strained
- Your current system costs are high but value is low

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What are the early warning signs a change is needed?

- Jobs and activities are taking longer to complete
- Complaints about the system(s) being slow or containing inaccurate data
- Reports within the system(s) requires other means of verification
- The increase of repetitive tasks, adding to staff workload
- Inefficiencies impacting on customer service
- Cannot change to support smarter methods of working
- Excessive paper trail

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So why replace your current software?

The most common reasons to change to a new software rather than upgrade:

- Lack of functionality
- Outdated technology
- Cannot integrate with new technologies
- Inability to scale

As your business grows or changes, your needs will change as well. Regular review of processes will determine whether the system you have in place is still suitable.

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Your key challenges with your business

Companies without a fully integrated ERP solution tend to experience these challenges

- Struggling to maintain control of processes and operations
- Limited visibility and not being able to extract meaningful data
- Limited in managing profitability and growth

A suitable system can help in creating competitive advantage.

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Getting more efficiency and productivity

To get more from your business you need:

- Increased automation
- Enhanced control
- Improved and easily accessible information

An intuitive ERP solution will do this for you.

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So, do you have the signs? With a fully integrated ERP system all of the different departments within your organisation can work together seamlessly

- They can communicate together
- Share the same information
- Become more efficient, more effective and more profitable

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Top benefits of using an ERP system Depending on where you are on you ERP journey...

- Gain internal efficiencies and better communications
- Reduce operating costs
- Enable growth
- Standardise and support optimal business processes
- Provide visibility and transparency
- Enable you to work smarter not harder

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Additional ERP system benefits For Manufacturers and Distributors

- Improved inventory management means lower costs
- Better management of customer and supplier interactions
- Better management of internal operational and manufacturing processes
- Automating manual processes and reduced lead times
- Introduction and management of lean practices
- Provide one single version of the truth

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Contact us

Does your current system deliver what you need to grow your business? Does it have the flexibility and scalability to take into account any changes?

Why not take the next step and contact us for more information on our ERP solution to discuss your requirements? WinMan is an ERP software application built for manufacturers and distributors in mind.

For more information you can go to www.winman.com or contact us at sales@winman.com